



State of New Jersey

ATLANTIC CITY STATE COLLEGE
ATLANTIC CITY, NEW JERSEY 08401

MEMORANDUM FOR AUTHORITY APPROVAL
07/11/84-07-2000

TO: Board of Directors
FROM: Carter, Jacqueline *[Signature]*
DATE: June 19, 1987
RE: FINANCE COMMITTEE ACTION ITEM FOR JUNE 17, 1987 BOARD MEETING

In response by Mr. Valenzia, I am forwarding for your review the resolution we will be acting on at our next meeting.

This resolution reflects the outcome of the Finance Committee's deliberations on the Salary Compensation Plan. The recommended salary scales take into consideration salaries for comparable titles and positions in the non-for-profit sector as well as the agency's ability to meet projected salary increases. Salary step increases across all job titles equal 17% and represent a 4.3% increase over the current salary scales.

CJW:CL

RESOLUTION ON PROPOSED CHANGES TO THE SALARY COMPENSATION PROGRAM

WHEREAS, the Bylaws of AEGON Inc. of New Jersey require that the Salary Compensation Plan be reviewed every two years; and

WHEREAS, the Finance Committee met to review the Plan; and

WHEREAS, as a result of the Finance Committee's deliberation, revisions to the salary scale are being recommended; and,

RESOLVED, that on this day, June 11, 1987, the Board of Directors of AEGON Inc. of New Jersey approves the revised salary scale attached to this resolution.

1991-92 Local of New Jersey
Salary Budget Table

| <u>Program/Administration</u> | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
|-------------------------------------|--------|--------|--------|--------|--------|--------|--------|---|
| 1. Counselor/Club Organizer | 13,700 | 14,400 | 15,100 | 15,800 | 16,500 | 17,200 | 18,000 | |
| 2. Unit Leader/Senior Counselor | 13,470 | 14,300 | 14,940 | 15,675 | 16,410 | 17,150 | 17,910 | |
| 3. Counselor Specialist/Coordinator | 13,690 | 14,525 | 15,250 | 16,025 | 16,810 | 17,425 | 18,175 | |
| 4. Center Coordinator | 10,390 | 11,325 | 12,250 | 13,225 | 14,110 | 15,025 | 16,025 | |
| 5. Bookkeeper | 13,700 | 14,400 | 15,100 | 15,800 | 16,500 | 17,200 | 18,000 | |
| 6. Fiscal Officer | 11,240 | 11,320 | 11,400 | 12,480 | 13,220 | 13,460 | 16,710 | |
| 7. Program Director | 26,500 | 27,350 | 28,000 | 28,750 | 29,500 | 30,250 | 31,000 | |
| 8. Deputy Director | 27,500 | 28,250 | 29,000 | 29,750 | 30,500 | 31,250 | 32,000 | |
| * Support STAFF | | | | | | | | |
| 1. Clerk | 7,150 | 7,900 | 8,650 | 9,400 | 10,150 | 10,900 | 11,650 | |
| 2. Administrative Clerk | 7,700 | 8,450 | 9,200 | 9,950 | 10,700 | 11,450 | 12,200 | |
| 3. Clerk/Typist | 9,950 | 10,600 | 11,340 | 12,090 | 12,700 | 13,450 | 14,200 | |
| 4. Senior Clerk/Typist | 10,440 | 11,540 | 12,280 | 13,000 | 13,580 | 14,330 | 15,080 | |
| 5. Secretary (Billingual) | 12,360 | 13,040 | 13,720 | 14,400 | 15,080 | 15,800 | 16,560 | |
| 6. Executive Secretary | 12,560 | 13,540 | 14,320 | 14,800 | 15,580 | 16,330 | 17,080 | |
| 7. Administrative Assistant | 13,560 | 14,640 | 15,720 | 16,400 | 17,080 | 18,830 | 17,560 | |

Special Projects

Project Specialist (range dependent on special project funding)

*Salaries may be altered due to special project funding.